Employer Participation in the Texas Workers' Compensation System: 2012 Estimates



Texas Department of Insurance Workers' Compensation Research and Evaluation Group

October 2012

Brief History of Non-subscription in Texas

- Private sector employers have been allowed the option of whether to purchase workers' compensation (WC) insurance since 1913.
- Texas is currently the only state that allows any private-sector employer the option of not purchasing WC insurance or become "non-subscribers" to the state WC system.
- Several states' laws have numerical exceptions that allow small private sector employers to be "non-subscribers."
- The first study in Texas to estimate the percentage of employers that are "non-subscribers" to the Texas WC system took place in 1993 with 8 follow up studies conducted between 1995 and 2012.





Presentation Overview

- Overall employer non-subscription rates and employee WC coverage rates;
- Primary reasons why employers purchase workers' compensation or become non-subscribers;
- Satisfaction levels of Texas employers;
- Income benefits provided by non-subscribing employers



Survey Sample and Administration

- TDI made slight modifications to the survey instrument first developed by the Research and Oversight Council on Workers' Compensation (ROC)
- TDI pulled a random probability sample (stratified by industry and employment size) of Texas employers from Texas Workforce Commission (TWC) data
- TDI and the Public Policy Research Institute (PPRI) at Texas A&M University completed 2,528 interviews with year-round private sector Texas employers during June –August 2012
- Employer non-subscription estimates have a +/- 2.4% margin of error at the 95% confidence interval



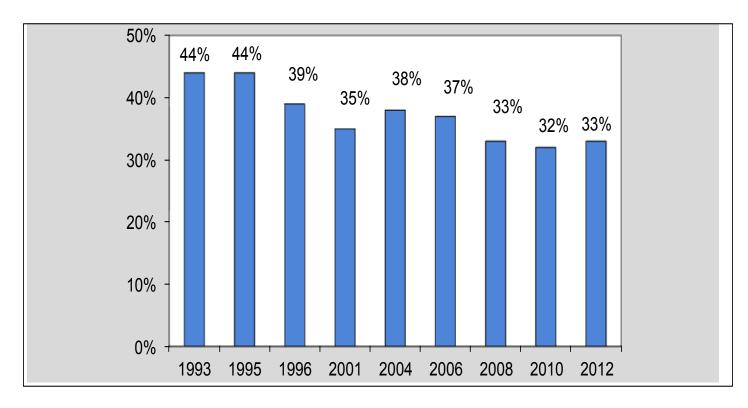


Overall Non-subscription Estimates





Percentage of Texas employers that are non-subscribers: 1993-2012

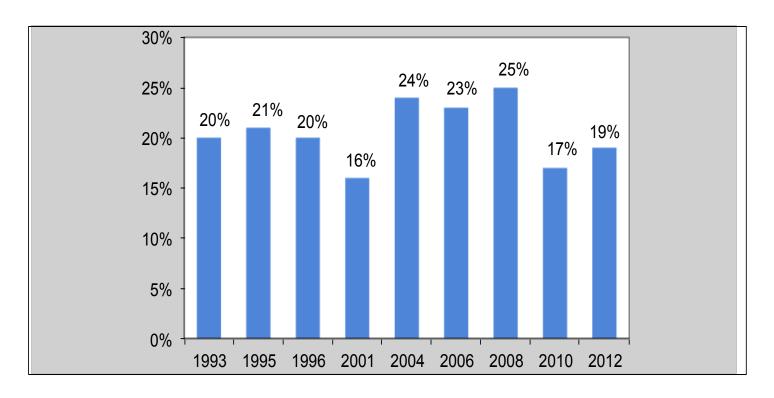




Source: Survey of Employer Participation in the Texas Workers' Compensation System, 1993 and 1995 estimates from the Texas Workers' Compensation Research Center and the Public Policy Research Institute (PPRI) at Texas A&M University; 1996 and 2001 estimates from the Research and Oversight Council on Workers' Compensation and PPRI; and 2004 - 2012 estimates from the Texas Department of Insurance Workers' Compensation Research and Evaluation Group and PPRI.



Percentage of Texas employees that are employed by non-subscribers: 1993-2012



Source: Survey of Employer Participation in the Texas Workers' Compensation System, 1993 and 1995 estimates from the Texas Workers' Compensation Research Center and the Public Policy Research Institute (PPRI) at Texas A&M University; 1996 and 2001 estimates from the Research and Oversight Council on Workers' Compensation and PPRI; and 2004 - 2012 estimates from the Texas Department of Insurance Workers' Compensation Research and Evaluation Group and PPRI.





Percentage of Texas employers that are non-subscribers, by employment size: 1993-2012

| Employment Size | 1995 | 1996 | 2001 | 2004 | 2006 | 2008 | 2010 | 2012 |
|-------------------|------|------|------|------|------|------|------|------|
| 1-4 Employees | 55% | 44% | 47% | 46% | 43% | 40% | 41% | 41% |
| 5-9 Employees | 37% | 39% | 29% | 37% | 36% | 31% | 30% | 29% |
| 10-49 Employees | 28% | 28% | 19% | 25% | 26% | 23% | 20% | 19% |
| 50-99 Employees | 24% | 23% | 16% | 20% | 19% | 18% | 16% | 19% |
| 100-499 Employees | 20% | 17% | 13% | 16% | 17% | 16% | 13% | 12% |
| 500 + Employees | 18% | 14% | 14% | 20% | 21% | 26% | 15% | 17% |

Note: Non-subscription estimates for 1993 were based on different employer size categories than were used in later years so they are not directly comparable.

Source: Survey of Employer Participation in the Texas Workers' Compensation System, 1993 and 1995 estimates from the Texas Workers' Compensation Research Center and the Public Policy Research Institute (PPRI) at Texas A&M University; 1996 and 2001 estimates from the Research and Oversight Council on Workers' Compensation and PPRI; and 2004 -2012 estimates from the Texas Department of Insurance Workers' Compensation Research and Evaluation Group and PPRI.

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Percentage of Texas employers that are non-subscribers, by industry: 2004 - 2012

| | Non-subscription Rate | | | | |
|--|-----------------------|------|------|------|------|
| Industry Type | 2004 | 2006 | 2008 | 2010 | 2012 |
| Agriculture/Forestry/Fishing/Hunting | 39% | 25% | 27% | 25% | 29% |
| Mining/Utilities/Construction | 32% | 21% | 28% | 19% | 22% |
| Manufacturing | 42% | 37% | 31% | 31% | 29% |
| Wholesale Trade/ Retail Trade/Transportation | 40% | 37% | 29% | 32% | 26% |
| Finance/Real Estate/Professional Services | 32% | 33% | 33% | 33% | 32% |
| Health Care/Educational Services | 41% | 44% | 39% | 32% | 35% |
| Arts/Entertainment/Accommodation/Food Services | 54% | 52% | 46% | 40% | 40% |
| Other Services Except Public Administration | 39% | 42% | 36% | 42% | 49% |

Note: Industry classifications were based on the 2002 North American Industry Classification System (NAICS) developed by the governments of the U.S., Canada and Mexico, which replaced the Standard Industrial Classification (SIC) system previously used in the U.S. As a result of this change in industry classifications, industry non-subscription rates for 2004 - 2012 cannot be compared to previous years.





Reasons why employers purchase workers' compensation or become non-subscribers



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Primary reasons why subscribing employers said they purchase workers' compensation coverage

| Primary reasons given by surveyed employers | Percentage of subscribing employers | | | |
|--|-------------------------------------|------|------|------|
| | 2006 | 2008 | 2010 | 2012 |
| Employer thought having workers' compensation was required by law | 22% | 25% | 22% | 19% |
| Employer was able to provide injured employees with medical care through a workers' compensation health care network | 20% | 24% | 27% | 20% |
| Employer was concerned about lawsuits | 20% | 14% | 18% | 21% |
| Employer needed workers' compensation coverage in order to obtain government contracts | 6% | 3% | 6% | 9% |
| Workers' compensation insurance rates were lower | NA | 2% | 2% | 11% |



Primary reasons why large subscribing employers (500+ employees) said they purchase workers' compensation coverage

| Primary reasons given by surveyed employers with 500+ employees | | Percentage of large subscribing employers | | |
|--|-----|---|------|--|
| | | 2010 | 2012 | |
| Employer was able to provide injured employees with medical care through a workers' compensation health care network | 28% | 29% | 20% | |
| Employer thought having workers' compensation coverage was required by law | 16% | 17% | 17% | |
| Employer was concerned about lawsuits | 13% | 12% | 17% | |
| Employer was able to reduce its workers' compensation insurance costs through deductibles, certified self insurance, group self-insurance or other premium discounts | 3% | 13% | 17% | |
| Employer needed workers' compensation coverage in order to obtain government contracts | NA | NA | 11% | |



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Primary reasons why non-subscribing employers said they did not purchase workers' compensation coverage

| Primary reasons given by surveyed non-subscribing employers | Percentage of large non- subscribing employers | | | |
|--|---|------|------|------|
| | 2006 | 2008 | 2010 | 2012 |
| Workers' compensation insurance premiums were too high | 35% | 26% | 32% | 15% |
| Employer had too few employees | 21% | 26% | 25% | 17% |
| Employer not required to have workers' compensation insurance by law | 9% | 11% | 13% | 17% |
| Medical costs in the workers' compensation system were too high | 4% | 4% | 5% | 10% |
| Employer had few on-the-job injuries | 9% | 9% | 12% | 17% |



Primary reasons why large non-subscribing employers (500+ employees) said they did not purchase workers' compensation coverage

| Primary reasons given by surveyed non-subscribing employers with 500+ employees | | Percentage of large non-subscribing employers | | |
|--|-----|---|------|--|
| | | 2010 | 2012 | |
| Workers' compensation insurance premiums were too high | 49% | 50% | 23% | |
| The employer felt the company could do a better job than the Texas workers' compensation system at ensuring that employees injured on the job receive appropriate benefits (medical and wage loss) | NA | 28% | 20% | |
| Medical costs in the workers' compensation system were too high | 13% | 10% | 24% | |
| Employer not required to have workers' compensation insurance by law | NA | 2% | 14% | |



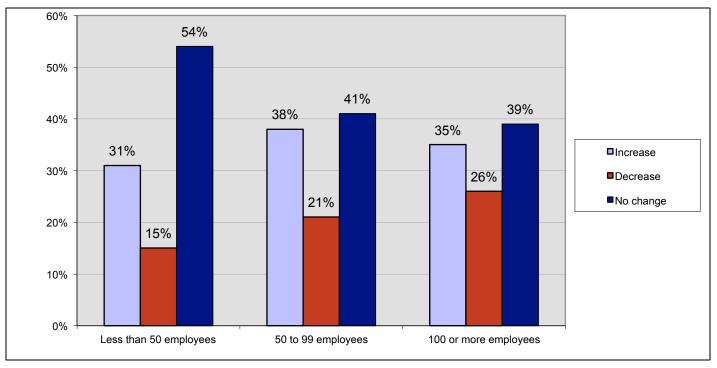


Texas employers' experiences with workers' compensation insurance costs





Percentage of Subscribers That Indicated They Experienced a Premium Increase, Decrease, or No Change in Their Premium, by Employment Size: 2012





Source: Survey of Employer Participation in the Texas Workers' Compensation System, 1993 and 1995 estimates from the Texas Workers' Compensation Research Center and the Public Policy Research Institute (PPRI) at Texas A&M University; 1996 and 2001 estimates from the Research and Oversight Council on Workers' Compensation and PPRI; and 2004 - 2012 estimates from the Texas Department of Insurance Workers' Compensation Research and Evaluation Group and PPRI.



Satisfaction levels of subscribing and non-subscribing employers





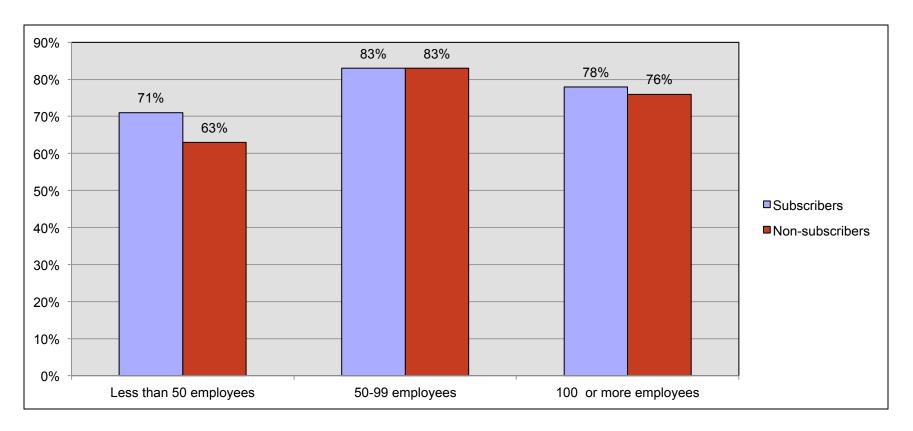
Percentage "extremely" or "somewhat" satisfied: subscribers and non-subscribers

| Satisfaction with subscription/non-subscription experience | Subscribers | Non- subscribers |
|---|-------------|---------------------|
| Overall Satisfaction | 72.1% | 63.3% |
| Adequacy and equity of benefits paid to injured workers through the Texas WC System | 61.1% | 47.0% |
| Degree to which WC insurance coverage or occupational benefits plan is a good value for the company | 73.4% | 58.3% |
| The ability to effectively manage medical and wage replacement costs | 62.9% | 54.3% |



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Overall Satisfaction of Subscribers and Non-subscribers by Employment Size





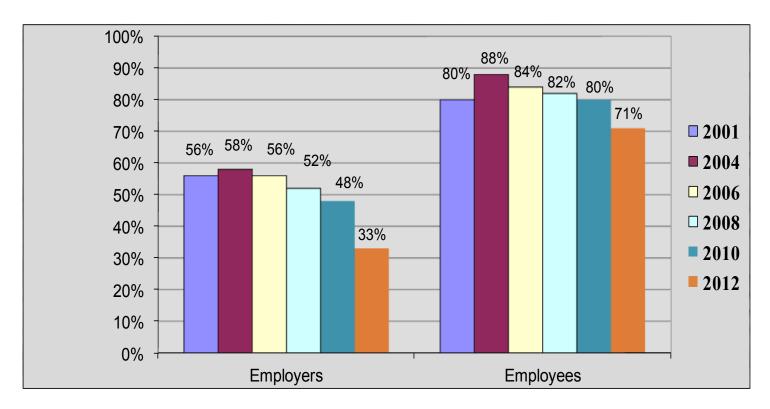


Benefits provided by non-subscribers





Percentage of non-subscribing employers that pay occupational benefits and percentage of non-subscriber employees covered by occupational benefit plans, 2001 – 2012 estimates

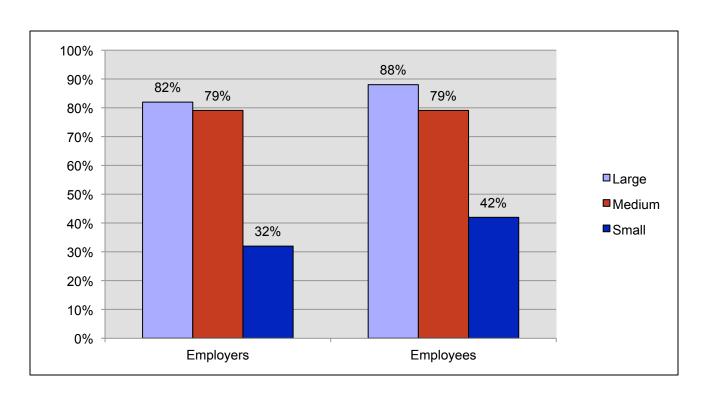




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Percentage of non-subscribing employers that pay occupational benefits and percentage of non-subscriber employees covered by occupational benefit plans by employer size, 2012 estimates





Source: Survey of Employer Participation in the Texas Workers' Compensation System, 1996 and 2001 estimates from the Research and Oversight Council on Workers' Compensation and the Public Policy Research Institute (PPRI) at Texas A&M University; and 2004 -2012 estimates from the Texas Department of Insurance Workers' Compensation Research and Evaluation Group and PPR, 2012.



Medical benefits paid by non-subscribers

- Of those non-subscribing employers that say they pay occupational injury benefits, 75 percent (71 percent in 2010) cover medical costs
- Of those non-subscribing employers that pay medical benefits:
 - □ 49 percent said they pay medical benefits for as long as they are medically necessary; and
 - 51 percent cap medical benefits based on the duration of treatment and/or amount of money spent on medical treatments or both





Wage replacement benefits paid by non-subscribers

- Of those non-subscribing employers that say they pay occupational injury benefits, 55 percent (62 percent in 2010) said they pay wage replacement benefits
- Approximately 66 percent (78 percent in 2010) of non-subscribing employers who pay wage replacement benefit said their injured employees are immediately compensated for lost wages, while 34 percent (22 percent in 2010) said there is a waiting period before wage replacement benefits begin
- Of those non-subscribing employers that pay wage replacement benefits:
 - 55 percent said they pay wage replacement benefits for the entire duration of the injured employee's lost time; and
 - 45 percent cap wage replacement benefits based on the duration of lost time or amount of money spent on wage replacement benefits or both.



How soon after an employee has been injured must he or she report the injury to be eligible for benefits?

| Waiting Periods Given by Non-subscribing Employers | Percent of Non- subscribing Employers |
|--|---|
| Immediately/Same day | 62% |
| Within 24 hours/Next Day | 24% |
| Other (includes timeframes within 2 to 60 days) | 12% |
| No Policy | 2% |





Non-subscribers with permanent impairment benefits (i.e., permanent partial benefits)

| Non-subscribers with occupational benefit plans | Percentage of Non-subscribers |
|---|-------------------------------|
| Non-subscribers with occupational benefit plans | 33% |
| Non-subscribers with occupational benefits who also have income benefits separate from wage replacement benefits for permanent physical impairments | 31% |
| Non-subscribers with income benefits for permanent physical impairments who pay these benefits if employee is back at work | 70% |





How do non-subscribers pay permanent impairment income benefits?

| Non-subscribers with occupational benefit plans | Percentage of Non-subscribers |
|---|-------------------------------|
| Pay permanent impairment income benefits to an employee in a lump sum | 28% |
| Pay permanent impairment income benefit payments to an employee in installments over specified period of time | 58% |
| Other/Don't know | 14% |





Non-subscribers with accidental death, dismemberment or other benefits (i.e., permanent total benefits)

| Non-subscribers with occupational benefit plans | Percentage of Non-subscribers | |
|---|-------------------------------|--|
| Non-subscribers that pay accidental death, dismemberment, or other benefits for serious injuries | 38% | |
| Non-subscribers that pay accidental death, dismemberment, or other benefits to injured employees who return to work | 82% | |





Non-subscribers with death and burial benefits

| Benefit plans among non-subscribers | Percentage of Non- subscribers |
|--|--------------------------------------|
| Death benefits in the case of a work-related fatality | 41% |
| If company has death benefits they are paid to the deceased worker's spouse | 94% |
| If company has death benefits they are paid to the deceased worker's dependent children | 72% |
| If company has death benefits they are paid to others (grandchildren, non-dependent parents) | 19% |
| If death benefits paid, benefit plan covers burial benefits to help pay burial expenses | 11% |
| If burial benefits paid, average benefit paid to help pay burial expenses is higher than \$6,000 | 39% |



How non-subscribers finance occupational benefits to injured employees

| Primary ways nonsubscribing employers finance benefits for on-the-job injuries | Percent of Non- subscribers |
|--|-----------------------------------|
| Through a special account that is self-funded and supplemented with non- subscriber insurance, including excess indemnity insurance, standard occupational accident insurance or some other alternative occupational benefits insurance | 30% |
| Through a special account that is self-funded exclusively by the non-subscriber | 19% |
| Using the non-subscriber's group health insurance | 17% |
| Other (Company's account, sick leave, cash, savings plan between company and employee, etc.) | 34% |





Use of arbitration by non-subscribing employers

- Overall, 14% (9% in 2010) of current non-subscribers said that they ask their employees to sign an agreement stating that the employee will resolve disputes through arbitration.
- Approximately 63% (76% in 2010) of large non-subscribers use arbitration agreements.
- Approximately 90% (98% in 2010) of non-subscribers that use arbitration asked their employees to sign arbitration agreements when the employee is first hired (pre-injury).





- Approximately 41% (43% in 2010) of non-subscribing employers that use arbitration agreements said that an employee would not receive medical and/or wage replacement benefits if the employee did not agree to resolve disputes through arbitration.
- Overall, 68% of non-subscribers that use arbitration said an employee can continue to be employed by the company even if the employee does not agree to resolve any disputes that arise from the workrelated injury through mediation or arbitration.
- Approximately 81% of non-subscribers that use arbitration agreements said the agreement specifies that the mediation or arbitration is binding, meaning that the arbiter's decision is final and cannot be appealed in most cases.





Arbitration agreements by non-subscribing employers

| Does the arbitration agreement include the following: | Percent |
|---|---------|
| A requirement that the employee pay all or a portion of the arbitration costs | 34% |
| A requirement that the employer is also required to submit to arbitration for any disputes that arise from the work-related injury | 54% |
| A requirement the employee's continued employment constitutes acceptance of the employee's agreement to mediate or arbitrate any disputes that arise from work-related injuries | 46% |
| A requirement that the employer is also bound by the result of the mediation or arbitration of the dispute | 53% |
| A requirement that the employee voluntarily waives his or her right to arbitration if the employee fails to submit a written request for arbitration to the employer or respond to the selection of an arbiter within a pre-determined time frame | 38% |
| A requirement that the arbitration take place in a specific geographic location | 25% |
| A requirement that the employee forego recovery of his or her attorney fees | 63% |



Who generally serves as the arbiter in these disputes?

| Types of Arbiters Used by Non-subscribers | Percentage of Non-subscribers |
|---|-------------------------------|
| A member of the American Arbitration Association (AAA) or the National Arbitration Forum | 23% |
| A single person who works for the company, mutually agreed upon by the employer and the employee | 3% |
| A single person who works for the company, who always serves as the company's arbiter | 15% |
| A panel of people who work for your company, who are mutually agreed upon by you and the employee | 4% |
| Other | 16% |
| Don't know | 39% |



Other types of insurance coverage purchased by Texas employers





Other types of insurance coverage purchased by Texas employers: 2010-2012

| | 2010 | | 2012 | |
|---|------------|--------------------|------------|--------------------|
| Type of Insurance Coverage | Subscriber | Non- subscriber | Subscriber | Non- subscriber |
| General health insurance for employees (excluding dental or vision insurance coverage) | 62% | 31% | 60% | 30% |
| Life insurance for employees | 46% | 21% | 46% | 19% |
| Disability insurance for employees (short-term or long-term or both) | 39% | 18% | 39% | 13% |
| Voluntary accidental death and dismemberment insurance (A, D &D) | 40% | 18% | 40% | 15% |
| General liability insurance (to protect your company against liability for bodily injuries that might occur on your premises) | 92% | 69% | 94% | 74% |
| Property insurance | 89% | 70% | 90% | 76% |
| Commercial auto insurance | 68% | 46% | 72% | 46% |





Other types of insurance coverage purchased by large Texas employers (500+ employees): 2010-2012

| | 2010 | | 2012 | |
|---|------------|--------------------|------------|--------------------|
| Type of Insurance Coverage | Subscriber | Non- subscriber | Subscriber | Non- subscriber |
| General health insurance for employees (excluding dental or vision insurance coverage) | 90% | 91% | 95% | 97% |
| Life insurance for employees | 87% | 83% | 92% | 91% |
| Disability insurance for employees (short-term or long-term or both) | 84% | 78% | 87% | 84% |
| Voluntary accidental death and dismemberment insurance (A, D &D) | 72% | 70% | 83% | 85% |
| General liability insurance (to protect your company against liability for bodily injuries that might occur on your premises) | 87% | 91% | 95% | 87% |
| Property insurance | 84% | 91% | 90% | 94% |
| Commercial auto insurance | 80% | 76% | 84% | 81% |

